

# Global and regional trends

## Focus on Central and Eastern Europe

Dan Bucsa, Chief CEE Economist, UniCredit Bank AG, London

Zagreb, 25 September 2019

Banking that matters. |  UniCredit

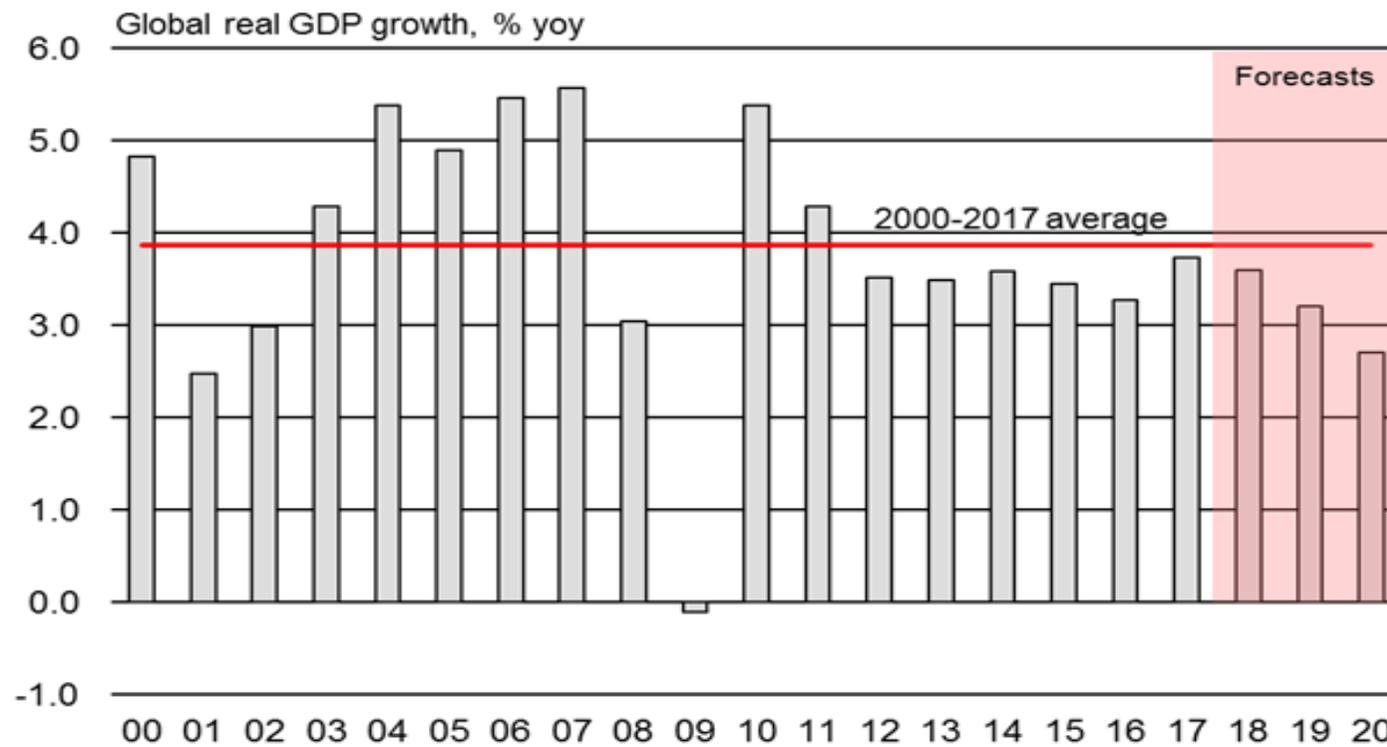
## Main messages

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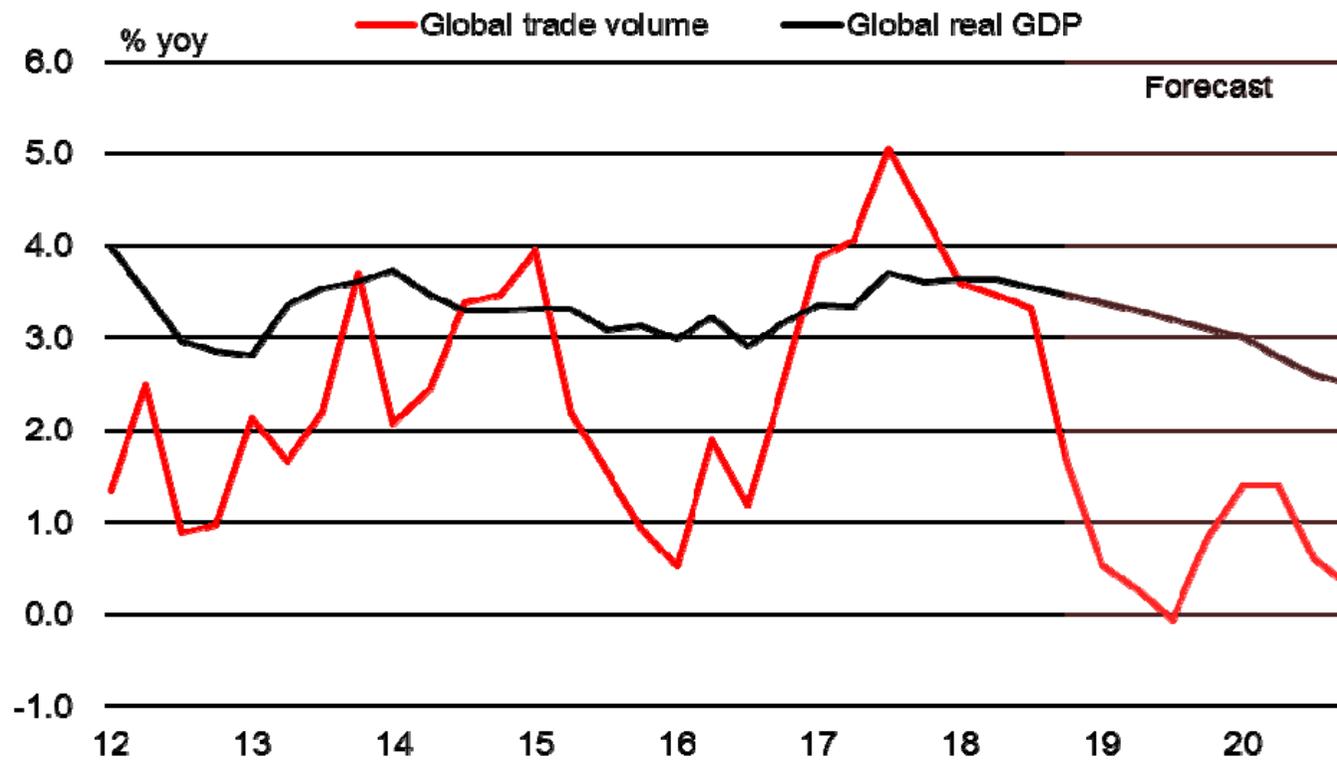
- 1. The business cycle is approaching its end**
- 2. Growth will slow below potential in CEE but the region will outperform other EM**
- 3. Quantitative easing in the eurozone cannot replace good public policies in CEE**



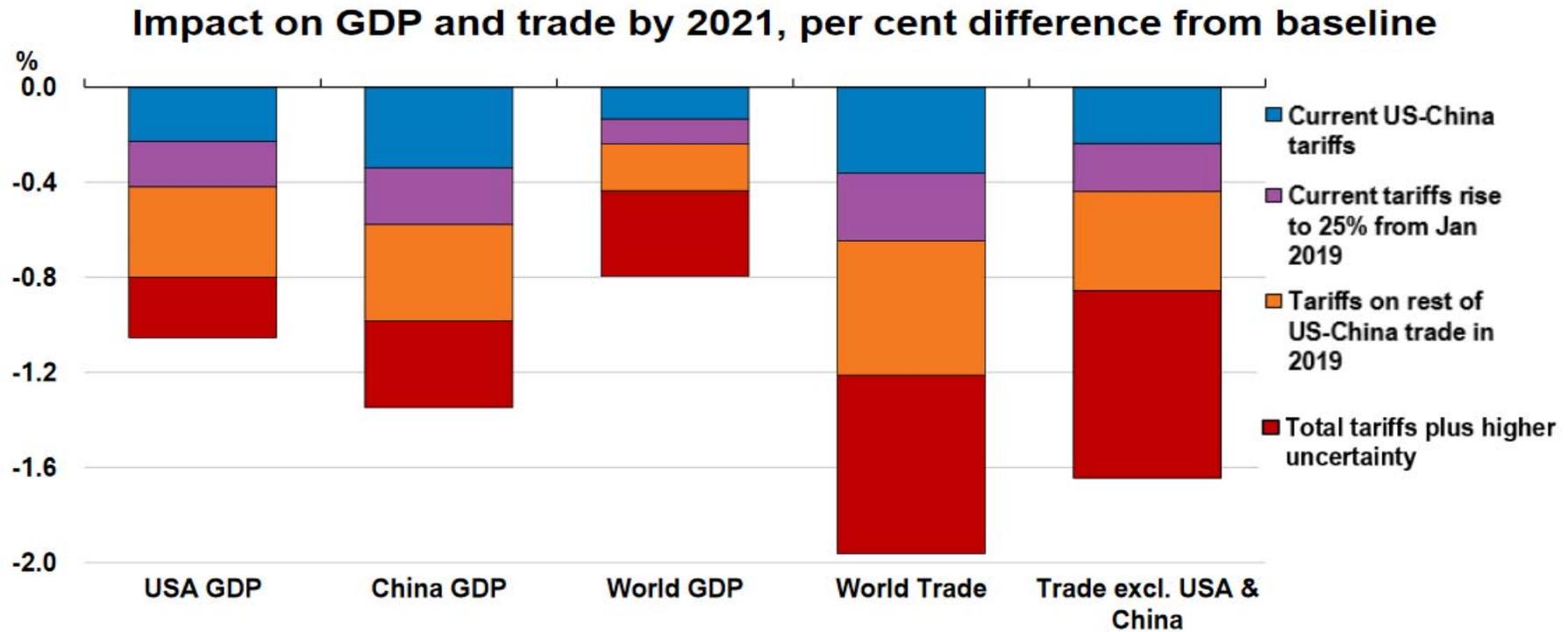
## 1.1. We expect global growth to slow...



## 1.2. ... due to weak global trade



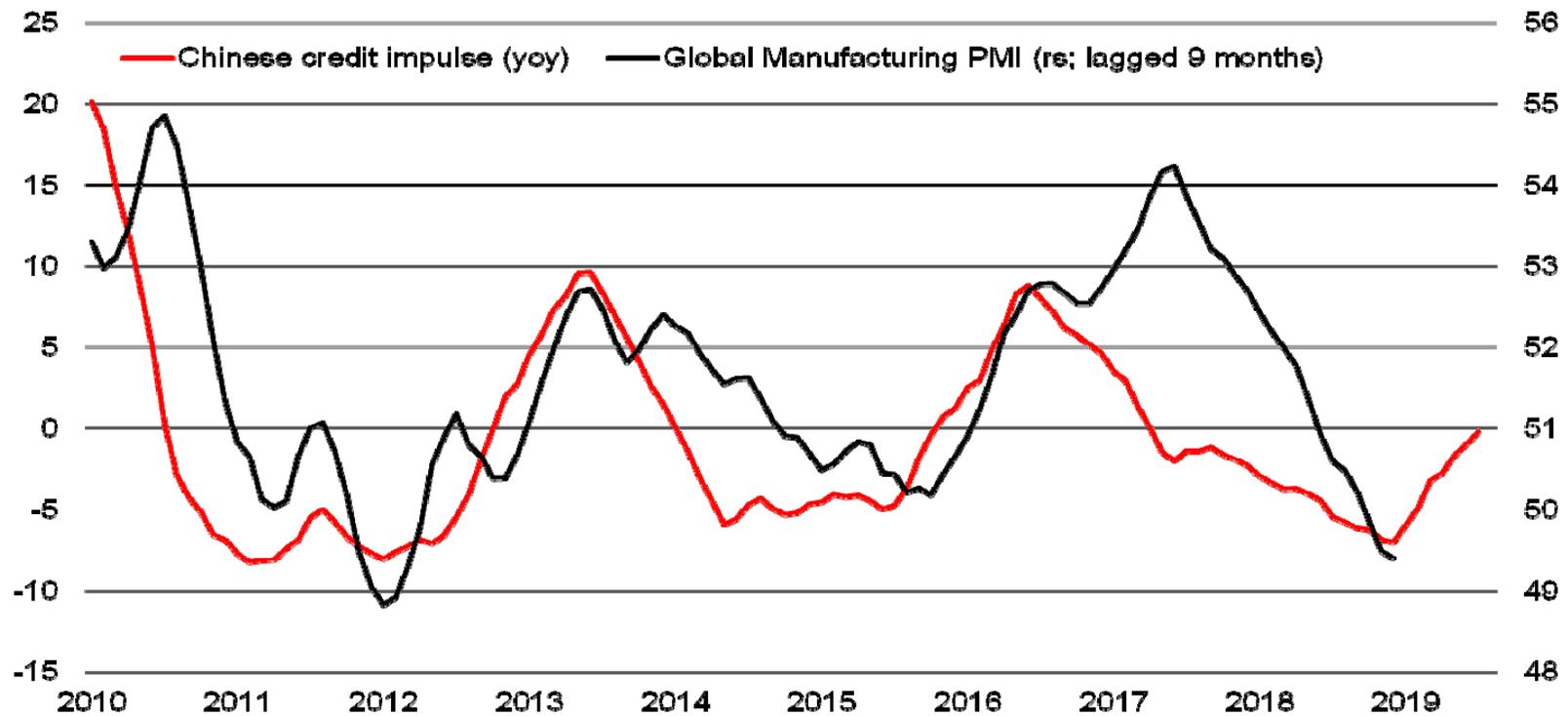
### 1.3. The cost of trade wars



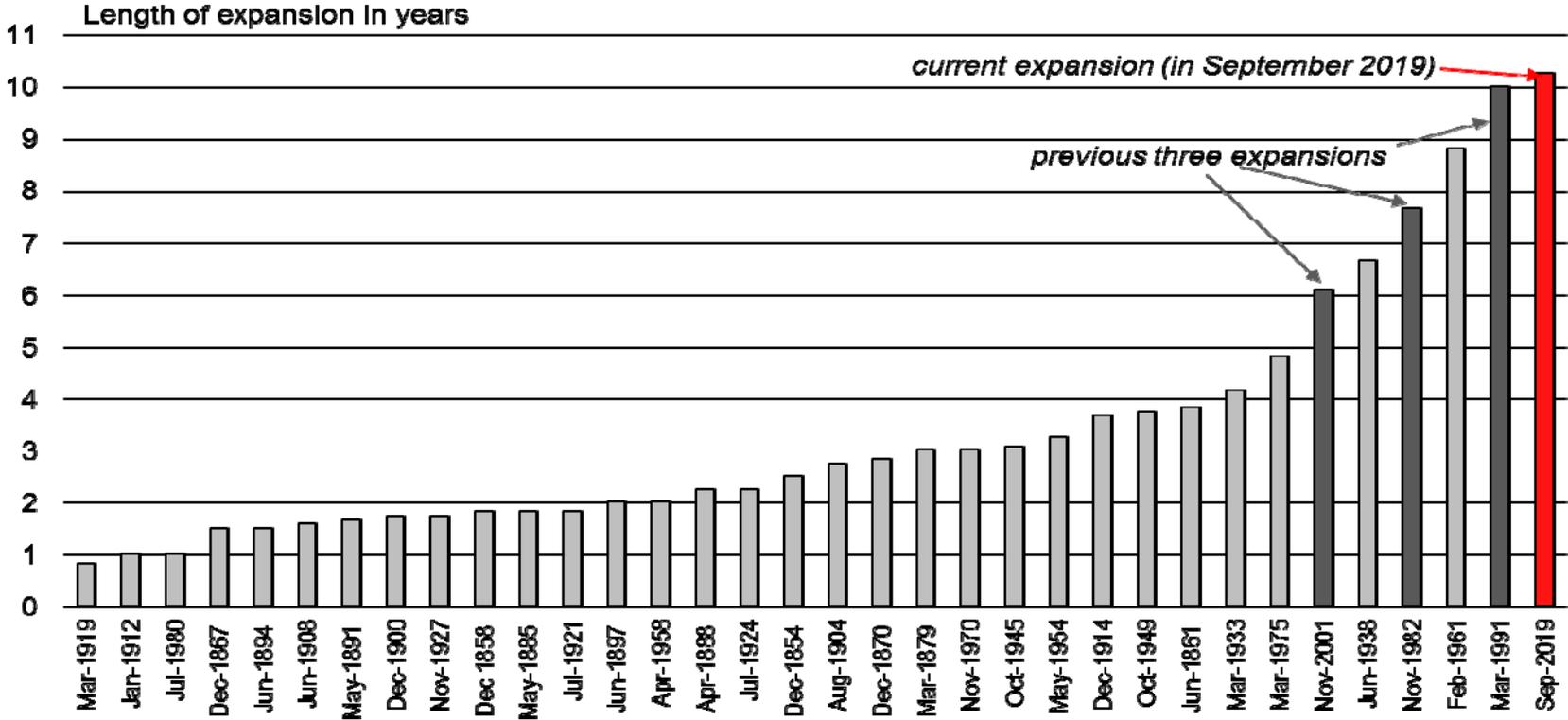
Note: Current tariffs include all tariffs imposed on bilateral US-China trade in 2018 up to the end of September. The purple scenario shows the additional impact of the United States raising tariffs on \$200 billion of imports from China from 10% to 25% from January 2019 (with reciprocal action by China on \$60 billion of imports from the United States). The orange scenario shows the additional impact if tariffs of 25% are imposed on all remaining bilateral non-commodity trade between China and the United States from July 2019. The red scenario shows the additional impact of related uncertainty resulting in a rise of 50bp in investment risk premia in all countries in 2019-2021. Source: OECD calculations.



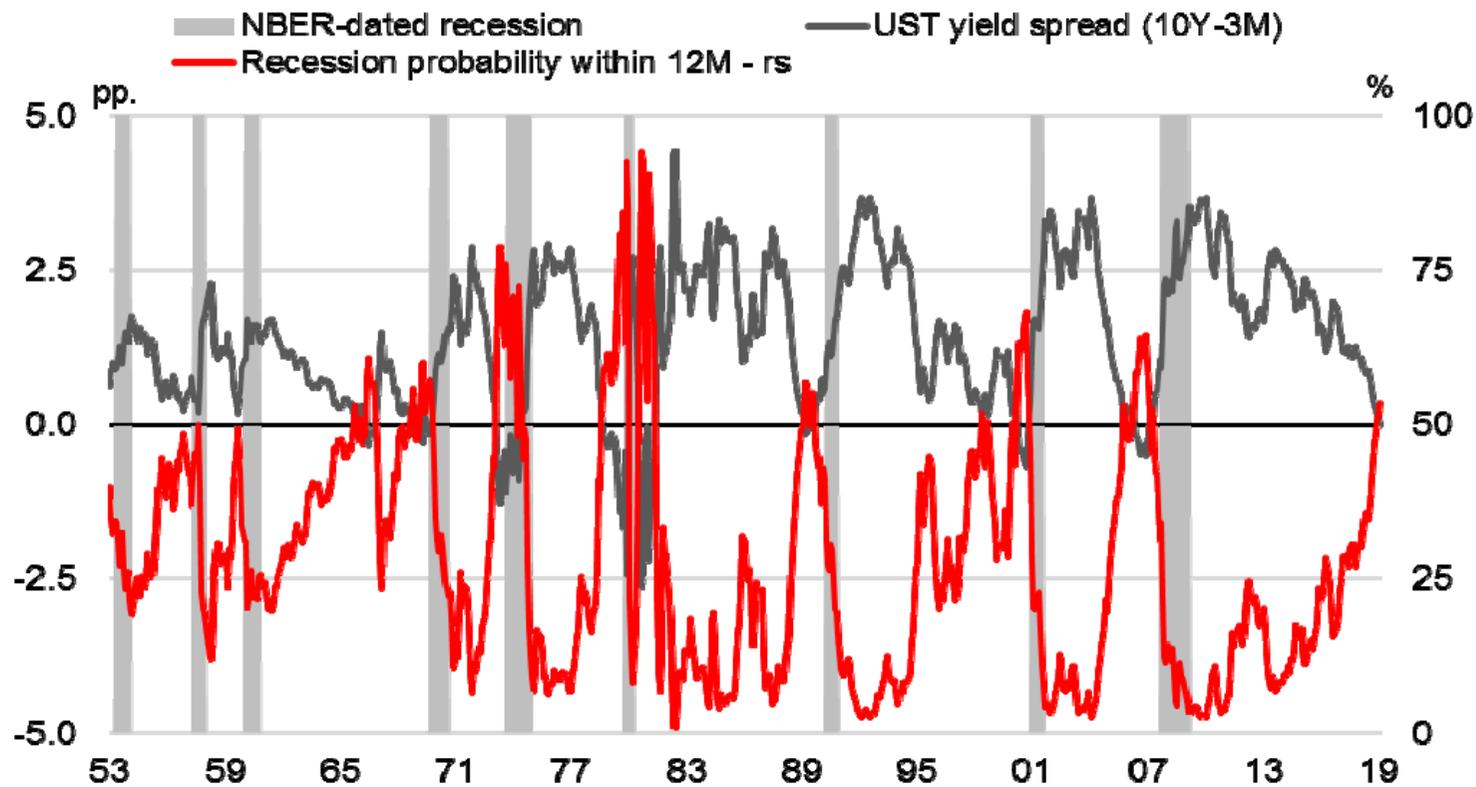
## 1.4. Global manufacturing: Dancing to the tune of the Chinese credit cycle – and that looks up



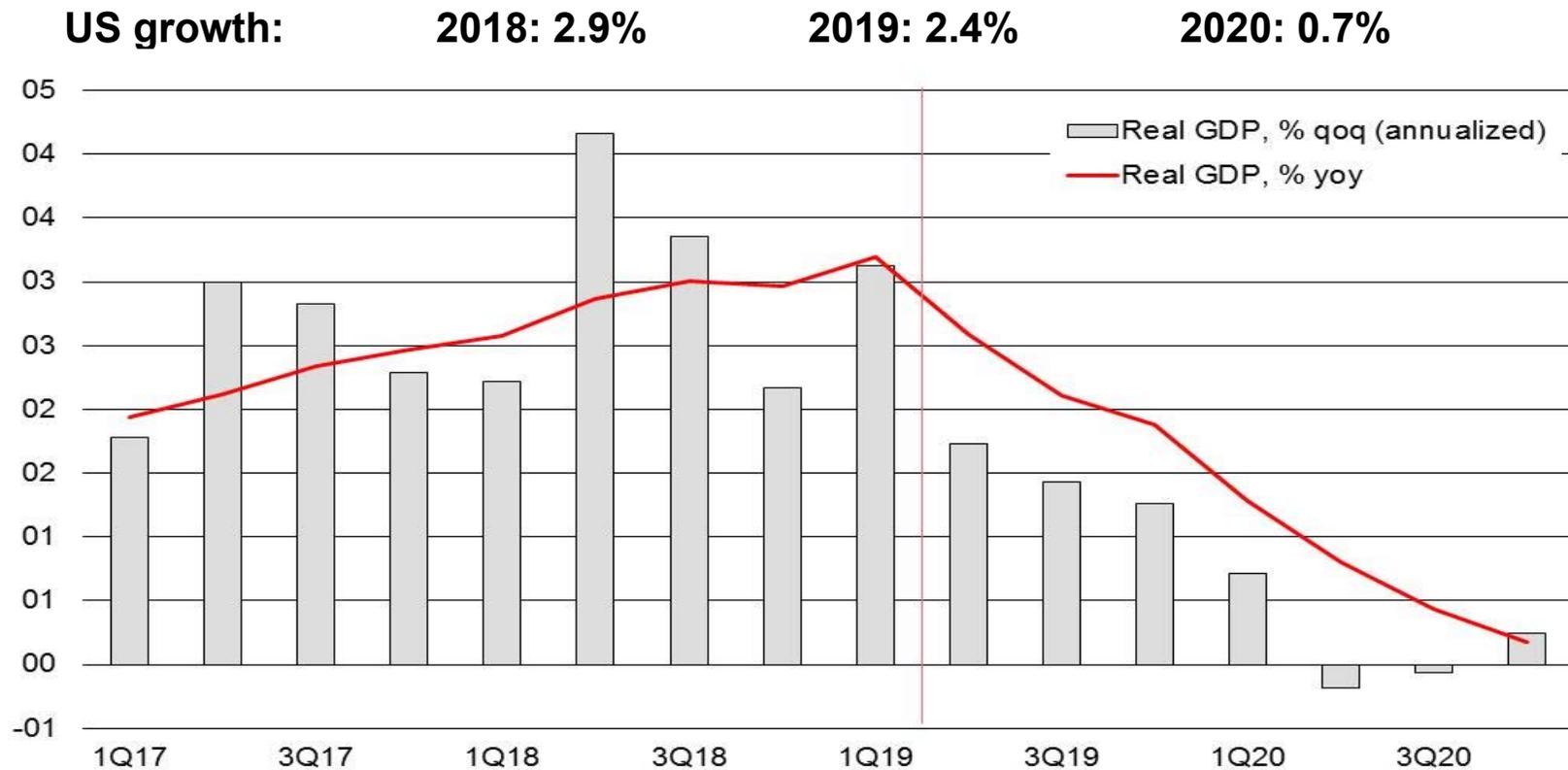
# 1.5. US: Resilience will not last forever



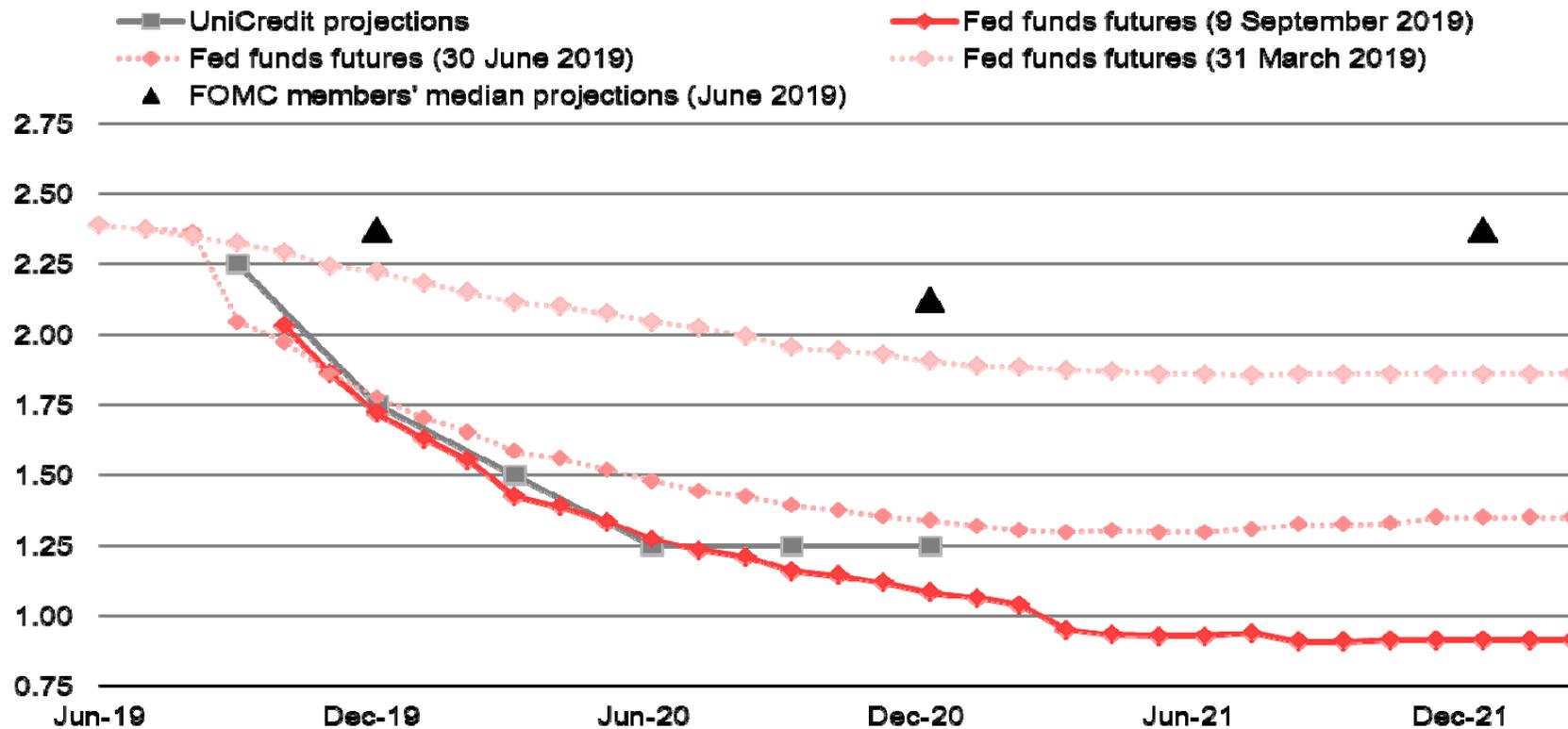
## 1.6. The probability of recession in the US remains high...



## 1.7. ...with a downturn expected in 2020...



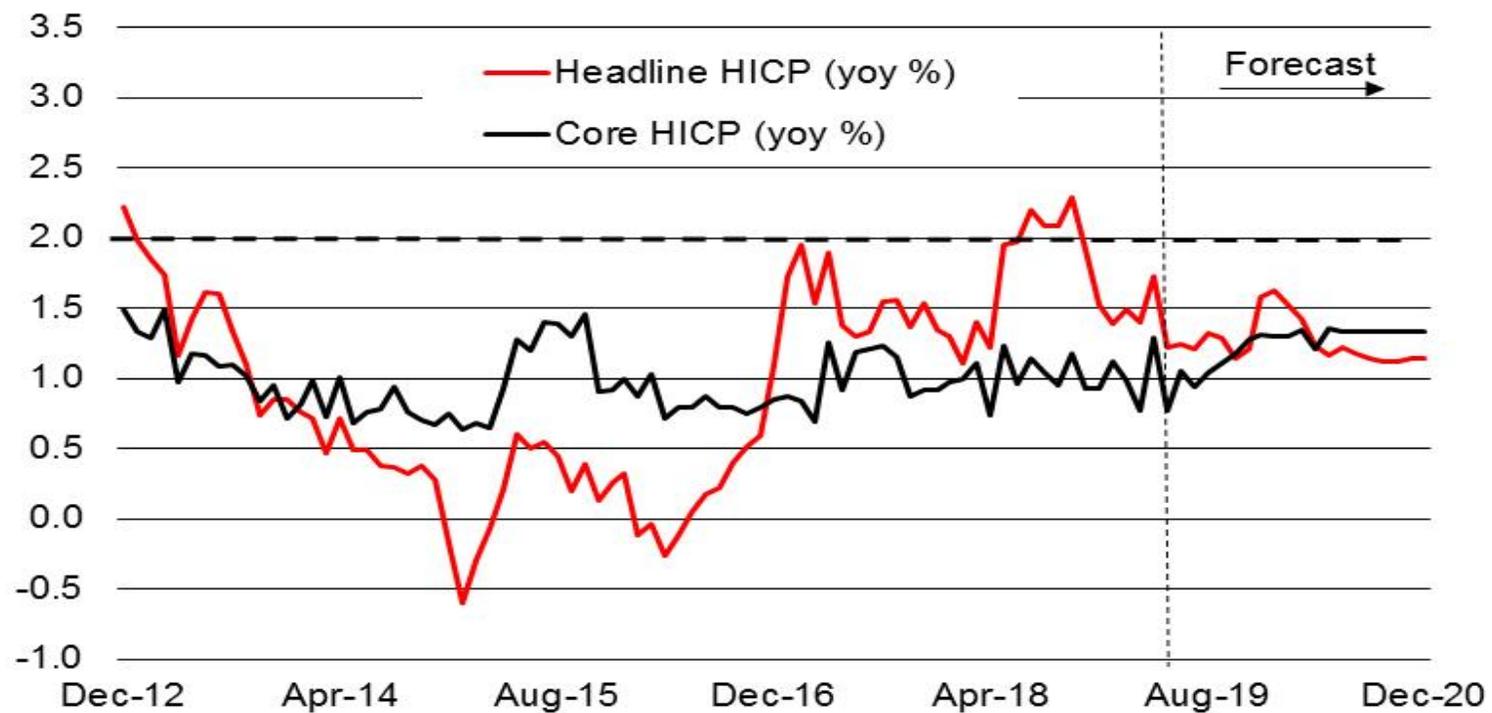
## 1.8. ...triggering another rate cut from the Fed in 2019 and two in 2020



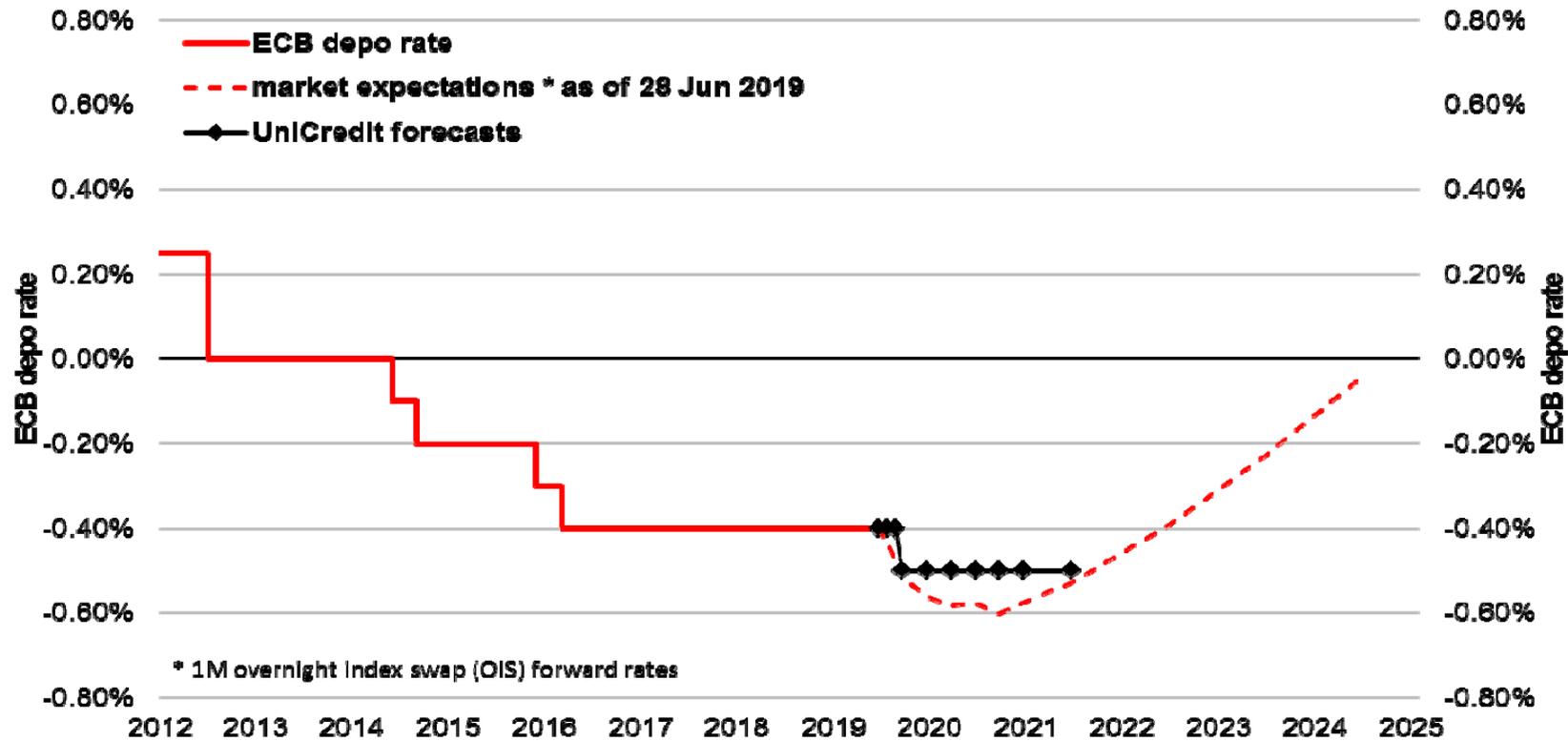


## 1.10. Eurozone: Headline and core inflation well below 2%

**ECB: unchanged policy rates throughout 2020**



## 1.11. ... prompted the ECB to ease monetary policy again

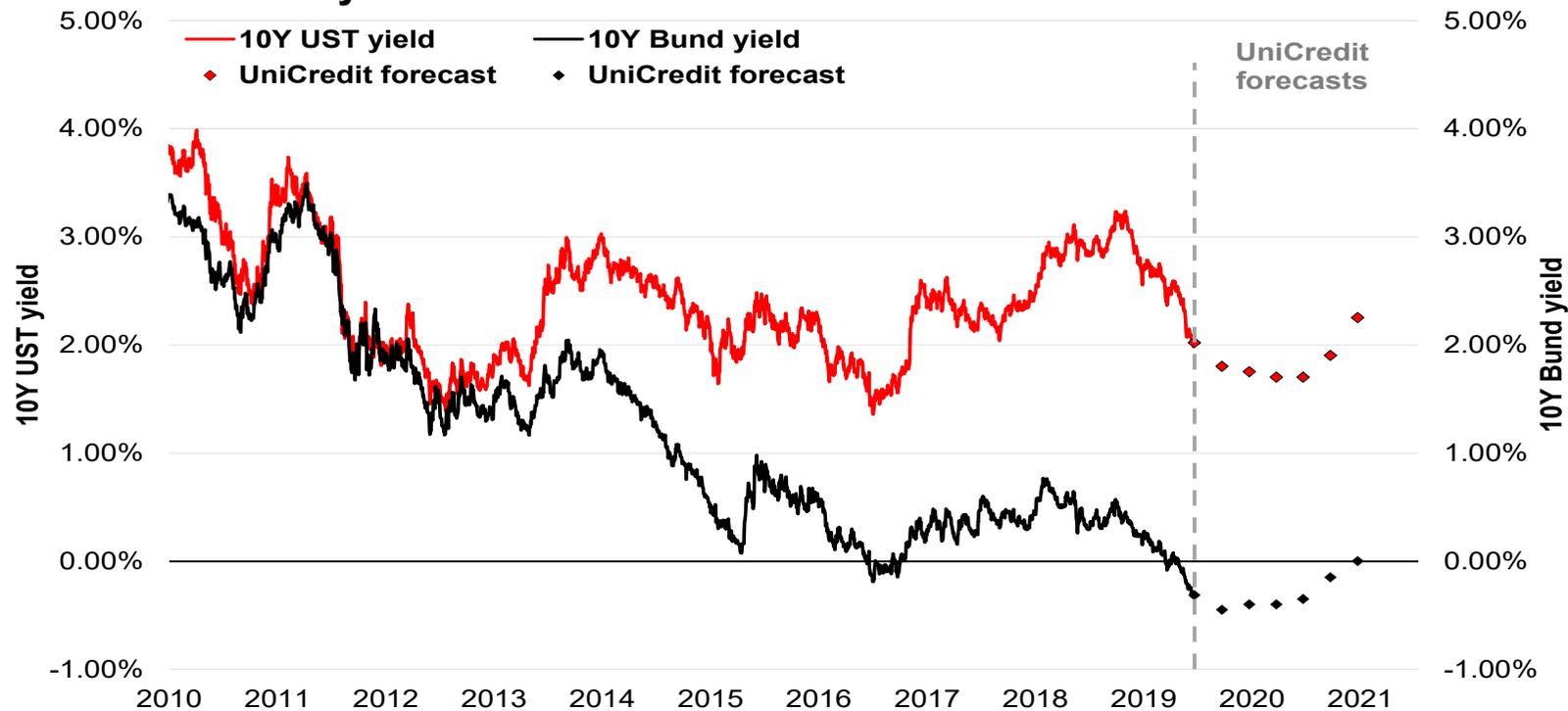


## 1.12. Exit from negative rates – don't hold your breath



# 1.13. UST yields on their way down, Bund yields to turn positive by 2021

### 10Y UST and Bund yield



## Main messages

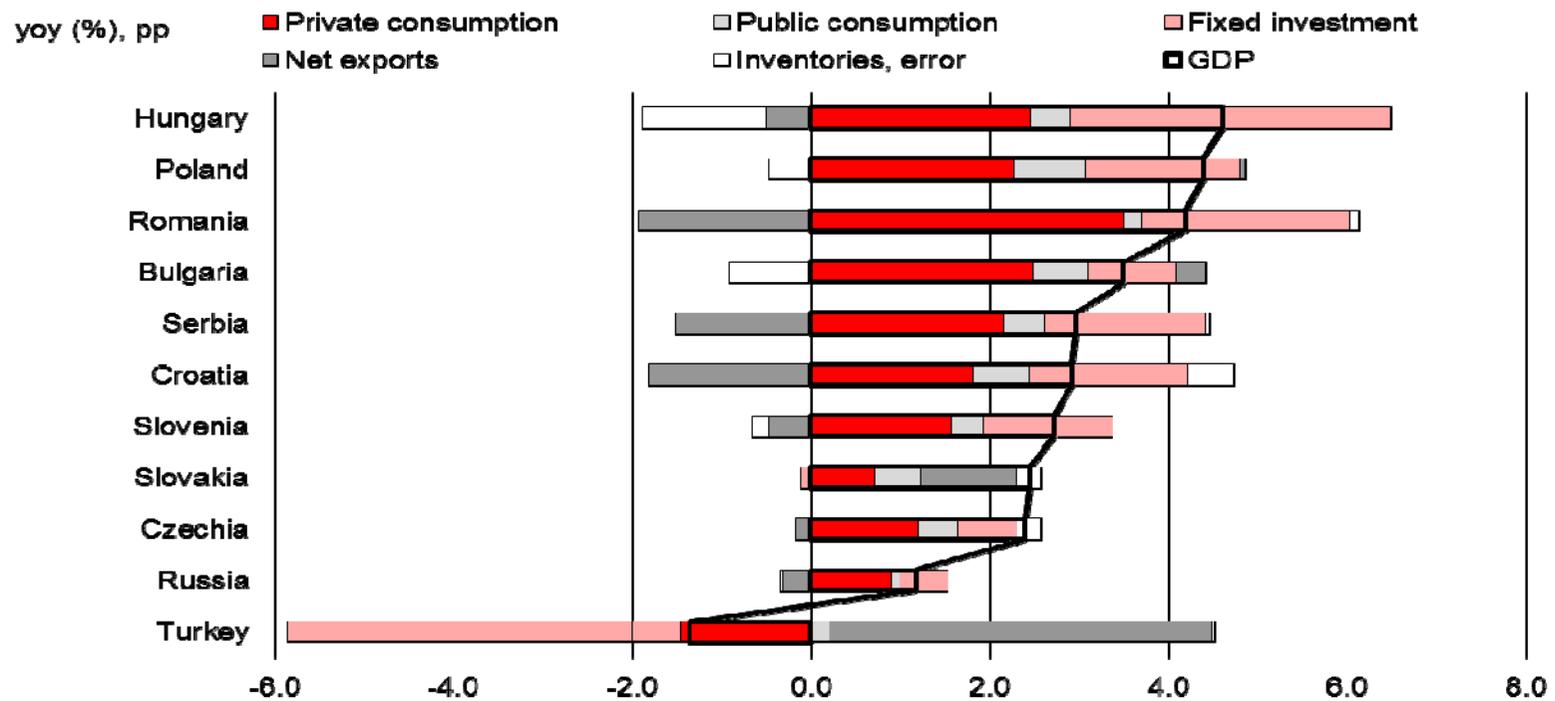
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2. **Growth will slow below potential in CEE but the region will outperform other EM**
3. Quantitative easing in the eurozone is not a cure-all solution



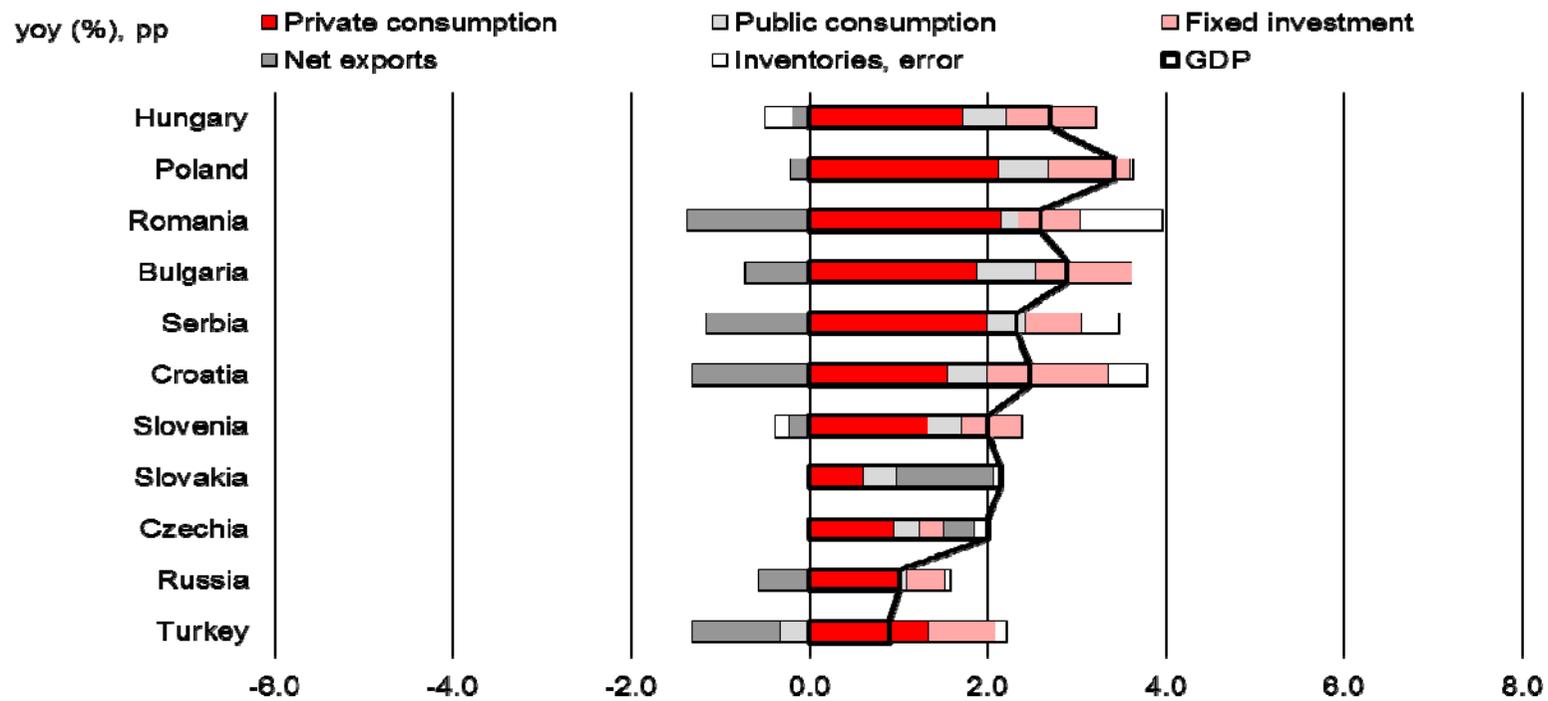
## 2. 1. 2019: the start of a cyclical slowdown

### Growth still above potential in EU-CEE



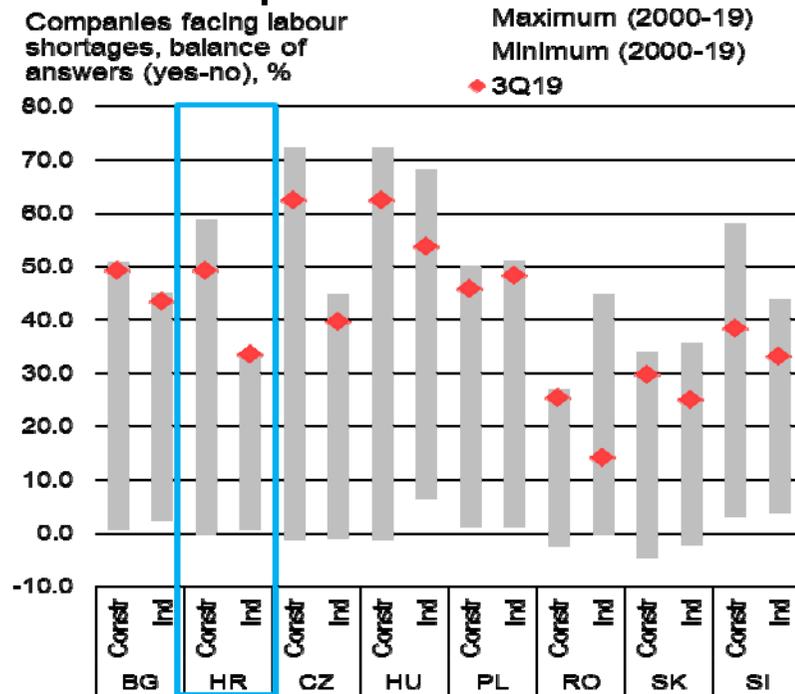
## 2.2. 2020: GDP growth expected below potential in all CEE countries

### Growth below potential in all countries

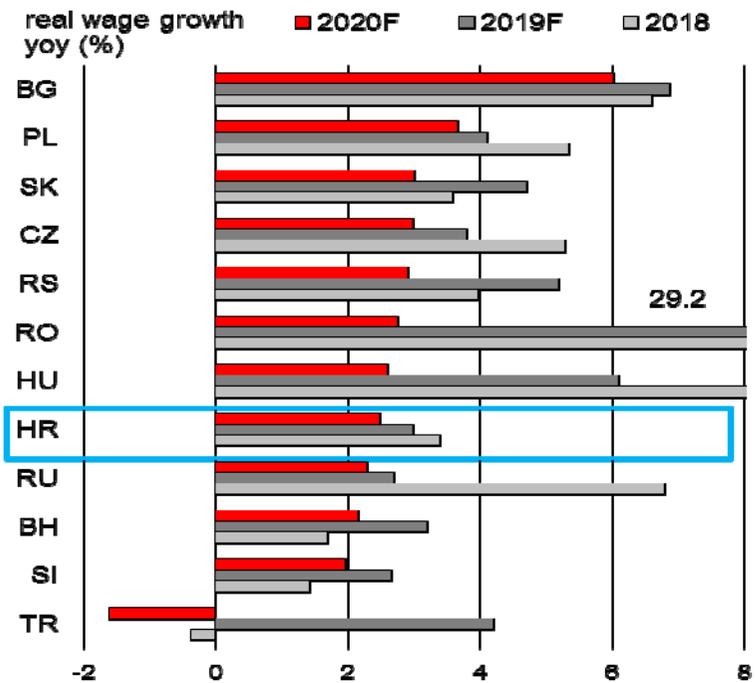


## 2.3. Labour market tensions have probably peaked in CEE...

### Labour shortages probably peaked in central Europe...

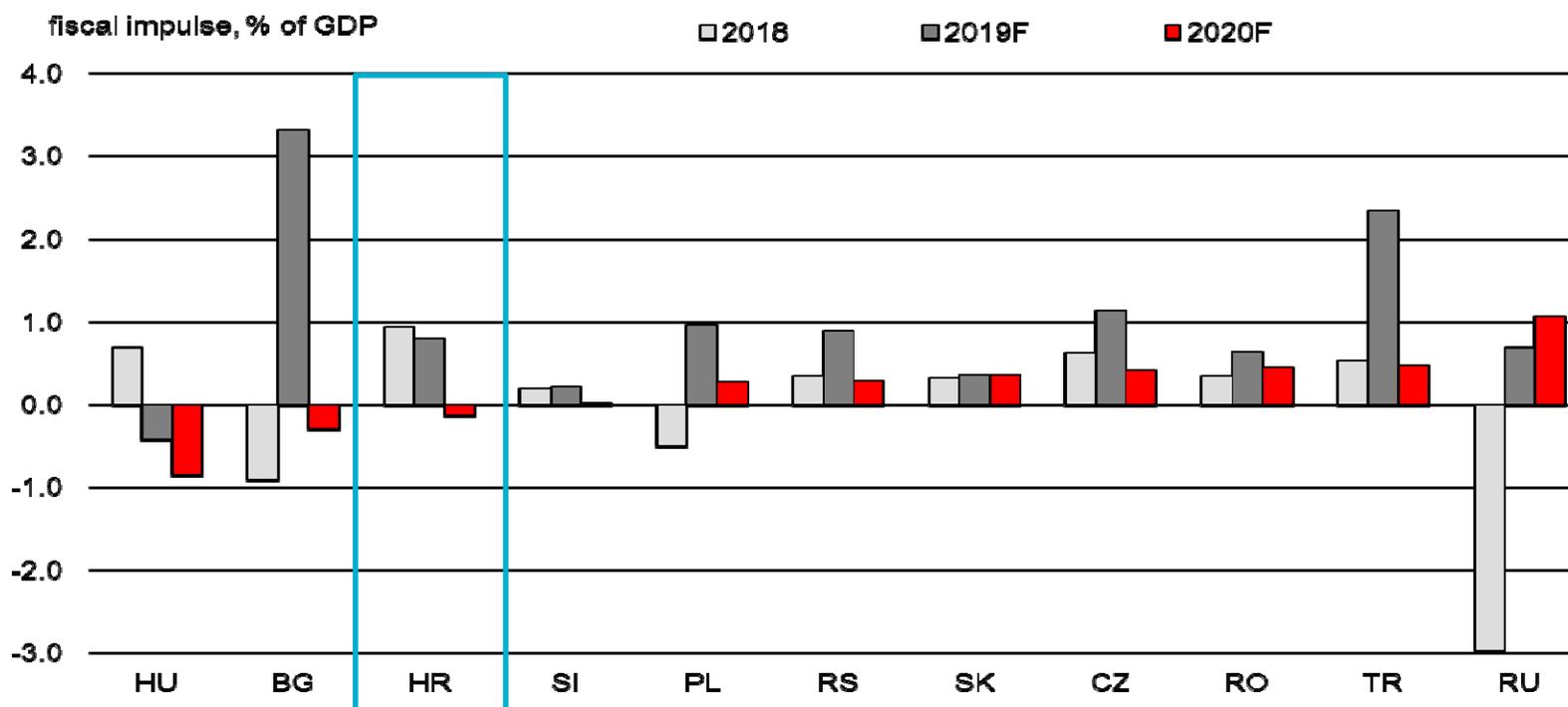


### ... and may help ease wage growth in 2020



## 2.4. ... but governments are trying to smooth the cyclical slowdown

... probably too soon. Little scope for fiscal stimulus in 2020.



## 2.5. EM risk heatmap – CEE an outperformer

| Legend                    |  |
|---------------------------|--|
| Low vulnerability         |  |
| Moderate vulnerability    |  |
| Significant vulnerability |  |
| High vulnerability        |  |

|  | BG    | CZ   | HR    | HU    | PL   | RO    | RS    | RU    | SK    | TR    | UA    | MX    | BR    | CL    | SA    | ID    | IN    | CN    | AG      |
|--|-------|------|-------|-------|------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|---------|
| <b>External Liquidity</b>                  |       |      |       |       |      |       |       |       |       |       |       |       |       |       |       |       |       |       |         |
| Current account (% of GDP)                 | 7.6   | 0.7  | 2.0   | -1.1  | -0.1 | -5.0  | -5.6  | 6.8   | -2.5  | 0.2   | -3.2  | -1.4  | -0.8  | -3.3  | -3.6  | -3.0  | -2.4  | 1.0   | -4.7    |
| Extended Basic Balance (% of GDP)          | 11.1  | 2.5  | 4.6   | 4.0   | 3.8  | -1.0  | 1.9   | 6.2   | 1.1   | 1.4   | -1.2  | 0.5   | 0.3   | -2.9  | -1.6  | -1.7  | -1.3  | 1.6   | -4.1    |
| FX Reserves coverage (months of imports)   | 8.1   | 7.9  | 8.1   | 2.6   | 4.3  | 4.0   | 6.1   | 14.4  | -     | 4.1   | 3.3   | 4.1   | 17.6  | 5.3   | 5.2   | 6.6   | 7.0   | 14.9  | 9.1     |
| External Debt (excl. ICL, % of GDP)*       | 35.9  | 80.5 | 64.1  | 56.8  | 44.8 | 35.0  | 62.6  | 20.8  | 89.2  | 61.1  | 87.8  | 35.0  | 66.4  | 62.5  | 46.7  | 35.6  | 19.2  | 14.5  | 46.2    |
| Short-term debt (% of GDP)                 | 14.4  | 46.8 | 20.8  | 10.3  | 8.1  | 7.2   | 2.9   | 3.3   | 47.1  | 17.2  | 11.5  | 3.4   | 4.2   | 7.4   | 9.9   | 4.8   | 7.5   | 9.4   | 10.9    |
| REER (Index, 2010=100)                     | 102.0 | 98.7 | 97.3  | 88.4  | 90.2 | 97.3  | 123.6 | 84.1  | -     | 62.9  | 91.4  | 84.9  | 106.5 | 90.6  | 84.0  | 90.3  | 106.7 | 120.8 | 118.9   |
| <b>Domestic Finances</b>                   |       |      |       |       |      |       |       |       |       |       |       |       |       |       |       |       |       |       |         |
| Corporate debt (% of GDP)                  | 48.6  | 52.1 | 58.0  | 57.3  | 45.9 | 38.5  | 42.2  | 55.2  | 54.9  | 98.3  | 72.5  | 37.6  | 39.4  | 77.2  | 55.6  | 36.5  | 44.8  | 151.6 | 15.2    |
| Household Debt (% of GDP)                  | 20.1  | 34.2 | 35.5  | 20.6  | 35.6 | 18.9  | 20.3  | 16.6  | 44.3  | 13.6  | 5.8   | 16.0  | 43.4  | 35.6  | 33.7  | 16.2  | 11.4  | 52.6  | 5.8     |
| Nonresident holdings of gov.debt (% total) | 0.9   | 40.9 | -     | 23.6  | 24.9 | 18.6  | 31.3  | 39.4  | 51.8  | 11.4  | -     | 31.0  | 11.7  | -     | 39.2  | 37.7  | -     | 8.4   | -       |
| <b>Banking System</b>                      |       |      |       |       |      |       |       |       |       |       |       |       |       |       |       |       |       |       |         |
| Credit Impulse (% of GDP)                  | 0.3   | 0.5  | 4.3   | 1.8   | 0.8  | 0.2   | 1.2   | 4.7   | -1.4  | -8.3  | -1.6  | 0.0   | 4.1   | 3.1   | 0.4   | 1.1   | 0.6   | 0.5   | -2.3    |
| Loans/deposit ratio (%)                    | 73.1  | 68.3 | 80.7  | 68.7  | 98.2 | 75.0  | 92.6  | 103.5 | 103.0 | 110.1 | 188.1 | 103.2 | 97.6  | 109.7 | 106.4 | 102.9 | 113.1 | 72.2  | 150.8   |
| NPL (% of total loans)                     | 6.9   | 2.8  | 9.4   | 2.4   | 4.0  | 4.7   | 5.2   | 10.7  | 2.9   | 4.6   | 54.3  | 2.1   | 3.0   | 1.9   | 3.7   | 2.6   | 9.5   | 1.8   | 4.1     |
| Domestic Banks CAR (%)                     | 20.5  | 18.4 | 22.6  | 17.5  | 18.3 | 19.6  | 23.2  | 12.5  | 18.7  | 18.2  | 15.7  | 15.9  | 18.0  | 13.0  | 16.1  | 23.2  | 12.9  | 14.2  | 14.4    |
| Domestic Banks RoE (%)                     | 14.3  | 16.5 | 11.1  | 13.6  | 7.3  | 11.3  | 9.9   | 11.1  | 9.8   | 12.0  | 8.8   | 20.7  | 14.6  | 17.9  | 19.8  | 14.4  | -0.2  | 11.7  | -       |
| <b>Policy</b>                              |       |      |       |       |      |       |       |       |       |       |       |       |       |       |       |       |       |       |         |
| Policy Rate, nominal (%)                   | -     | 2.00 | -     | 0.90  | 1.50 | 2.50  | 2.50  | 7.00  | -     | 16.50 | 17.50 | 8.25  | 6.50  | 3.00  | 6.75  | 6.00  | 6.00  | 4.35  | 70.73   |
| Real policy rate (%)                       | -     | -0.9 | -     | -2.1  | -1.3 | -1.3  | 1.2   | 2.5   | -     | 1.3   | 7.2   | 3.8   | 1.8   | 0.6   | 2.3   | 2.3   | 2.8   | 1.6   | 8.5     |
| Real Money market rate (%)                 | -     | -0.8 | -0.8  | -2.8  | -1.2 | -0.9  | 0.7   | 2.9   | -     | 2.3   | 6.0   | 3.9   | 0.6   | 0.5   | 2.1   | 3.5   | 3.8   | 0.5   | -7.8    |
| Headline inflation (% yoy)                 | 2.9   | 2.9  | 1.1   | 3.1   | 2.9  | 3.9   | 1.3   | 4.3   | 2.8   | 15.0  | 9.6   | 4.3   | 4.7   | 2.3   | 4.4   | 3.6   | 3.1   | 2.7   | 57.3    |
| Core Inflation (% yoy)                     | 2.0   | 2.4  | 1.5   | 3.2   | 2.2  | 3.4   | 1.2   | 4.3   | 2.5   | 13.6  | 7.4   | 3.8   | 3.0   | 2.0   | 4.1   | 3.5   | 4.5   | 1.7   | 58.8    |
| GG Fiscal balance (% of GDP)               | 1.2   | 0.8  | 0.2   | -2.0  | -1.1 | -3.3  | 0.4   | 3.3   | -0.7  | -2.7  | -2.3  | -1.9  | -7.0  | -1.8  | -4.9  | -1.8  | -3.8  | -4.8  | -4.3    |
| GG Primary balance (% of GDP)              | 1.8   | 0.8  | 2.6   | 0.5   | 0.2  | -1.8  | 2.6   | 2.1   | -0.1  | -0.4  | -     | 0.7   | 1.4   | -0.9  | -1.3  | -0.6  | -0.3  | -3.8  | -1.7    |
| Government Debt (% of GDP)                 | 20.5  | 34.0 | 74.5  | 70.1  | 49.1 | 35.0  | 54.3  | 12.0  | 48.9  | 31.8  | 64.9  | 38.1  | 76.5  | 35.5  | 56.7  | 34.6  | 44.9  | 50.5  | 61.0    |
| <b>Markets</b>                             |       |      |       |       |      |       |       |       |       |       |       |       |       |       |       |       |       |       |         |
| External Debt Spread (10Y, bp)**           | 72.6  | 38.3 | 102.2 | 78.2  | 52.2 | 195.5 | 159.6 | 164.9 | 52.5  | 515.3 | 518.7 | 160.4 | 185.6 | 59.9  | 288.9 | 141.5 | 127.2 | 42.4  | 1940.0  |
| Local Currency Curve (5Y, %)**             | 0.0   | 1.0  | 0.8   | 0.9   | 1.8  | 3.9   | 3.8   | 6.8   | -0.4  | 15.0  | 6.0   | 6.7   | 9.1   | 2.2   | 8.0   | 6.6   | 6.4   | 2.9   | 58.5    |
| Local currency bond spread (2s10s)****     | 55.9  | 11.6 | 38.1  | 156.0 | 58.8 | 76.9  | -35.8 | 41.0  | 34.3  | -7.0  | 184.5 | -10.0 | 177.2 | 270.0 | 206.1 | 90.2  | 95.8  | 41.9  | -8131.5 |
| CDS (5Y, bp)                               | 90    | 49   | 94    | 85    | 74   | 97    | 97    | 83    | 17    | 386   | 454   | 113   | 134   | 38    | 188   | 89    | 79    | 46    | 3853    |
| FX 3m implied volatility (%)               | -     | 3.6  | 4.0   | 5.4   | 5.5  | 2.3   | -     | 9.5   | -     | 15.4  | -     | 9.9   | 13.0  | 9.3   | 15.1  | 6.3   | 6.6   | 5.4   | 13.5    |
| <b>Structural*****</b>                     |       |      |       |       |      |       |       |       |       |       |       |       |       |       |       |       |       |       |         |
| IBRD Doing Business                        | 59    | 35   | 58    | 53    | 33   | 52    | 48    | 31    | 42    | 43    | 71    | 54    | 109   | 56    | 82    | 73    | 77    | 46    | 119     |
| WEF Competitiveness Ranking                | 51    | 29   | 68    | 48    | 37   | 52    | 65    | 43    | 41    | 61    | 83    | 46    | 72    | 33    | 67    | 45    | 58    | 28    | 81      |
| Unemployment (%)                           | 4.5   | 2.2  | 8.1   | 3.3   | 3.2  | 5.3   | 10.8  | 4.5   | 5.7   | 13.9  | 8.6   | 3.3   | 11.6  | 6.8   | 27.5  | 5.3   | 7.0   | 4.8   | 9.1     |

\*External debt incl ICL for CZ, RS, TR, MX, CL and SA \*\* Spread between 10Y EUR government bond yields and the corresponding German government bond yields for

BG, HR, HU, PL, RO. For CZ, the spread refers to the 5Y yield. For the other countries, the spread is computed with respect to US government bond yields \*\*\* Data for

UA refer to the generic USD bond. Data for HR refer to the 4Y bond \*\*\*\* Data for UA refer to the generic USD bond. Data for CL refer SA to the spread between 8Y and

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2Y bond and 9Y and 2Y bond respectively. Data for HU refer to spread between 10Y and 3Y bond. \*\*\*\*\*IBRD and WEF indicators for 2019

Source: central banks, ministries of finance, statistical offices, Bloomberg, UniCredit Research



## Main messages

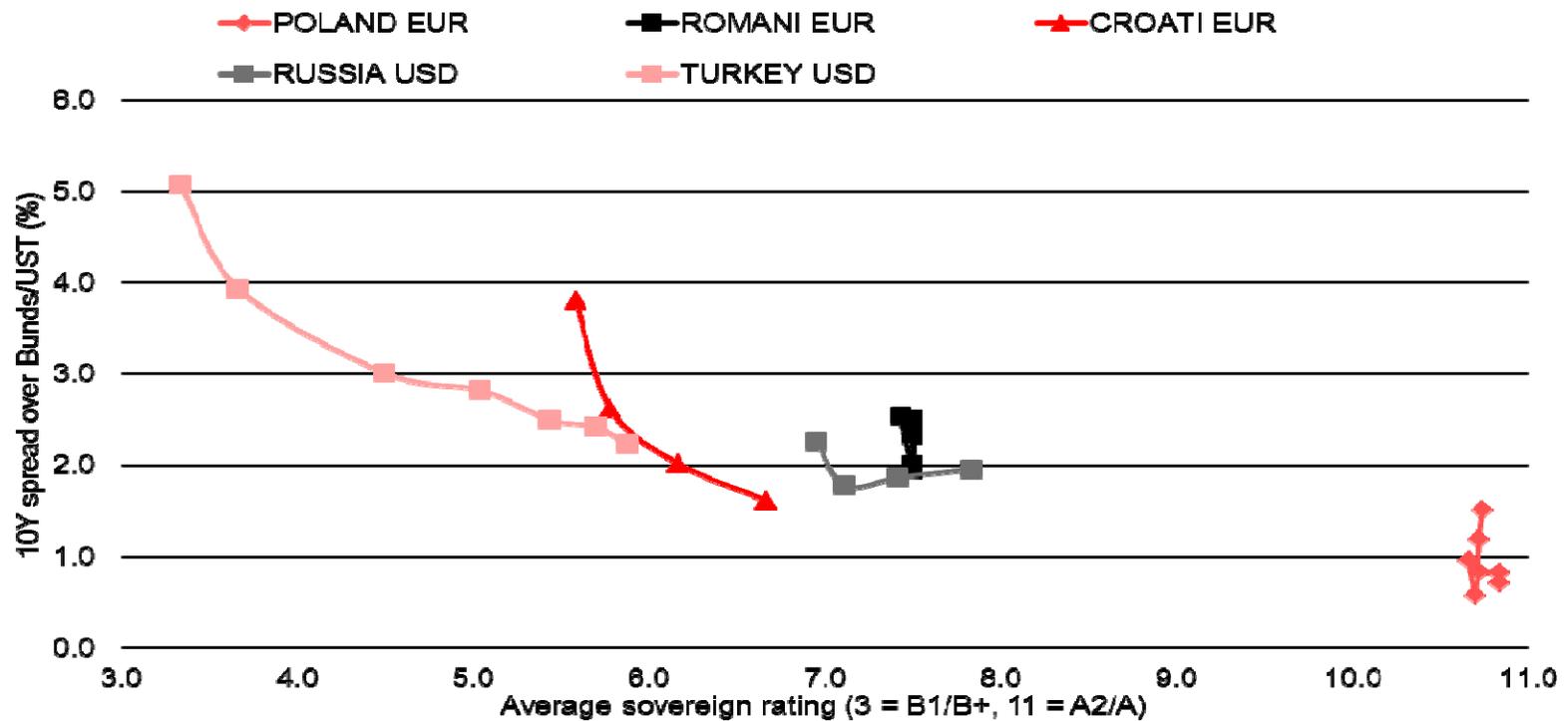
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1. The business cycle is approaching its end
2. Growth will slow below potential in CEE but the region will outperform other EM
3. **Quantitative easing in the eurozone is not a cure-all solution**



### 3. Qualitative easing: credit spreads depend on domestic policies

Cautious public policies needed to avoid higher borrowing costs.



## Main takeaways

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- 1. The global economy is slowing due to weaker global trade**
  1. Trade wars are affecting growth
  2. The fiscal stimulus is running out of steam in the US
  3. Eurozone countries hesitate to spend more on infrastructure (although they need to)
- 2. Growth will fall in CEE but the region is likely to avoid recession**
  1. CEE is dependent on European demand (and especially on German demand)
  2. The quality and amount of fiscal and monetary stimulus is questionable
  3. CEE has fewer structural problems than other emerging markets
- 3. Quantitative/ qualitative easing**
  1. The ECB cannot save countries with poor public policies
  2. Domestic policies very important to lower borrowing costs



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