



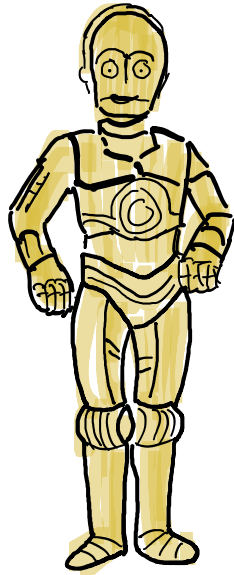
Will C3PO Replace the CPO?

James Marland

Zagreb, October 2023

Will C3PO Replace the CPO ?

Generative AI



C3PO









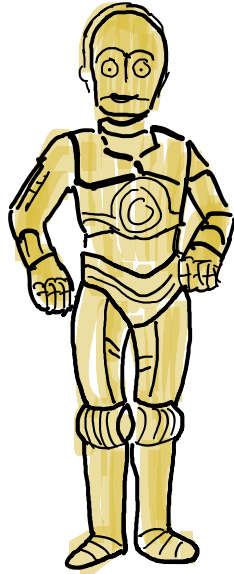


Will C3PO Replace the CPO ?

Generative AI

 pictures

 speeches



C3PO



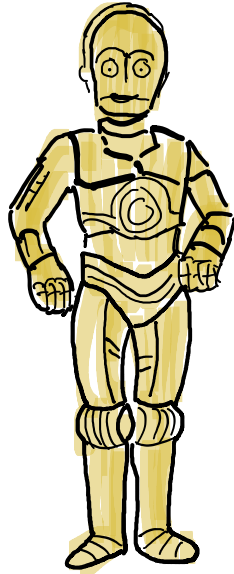
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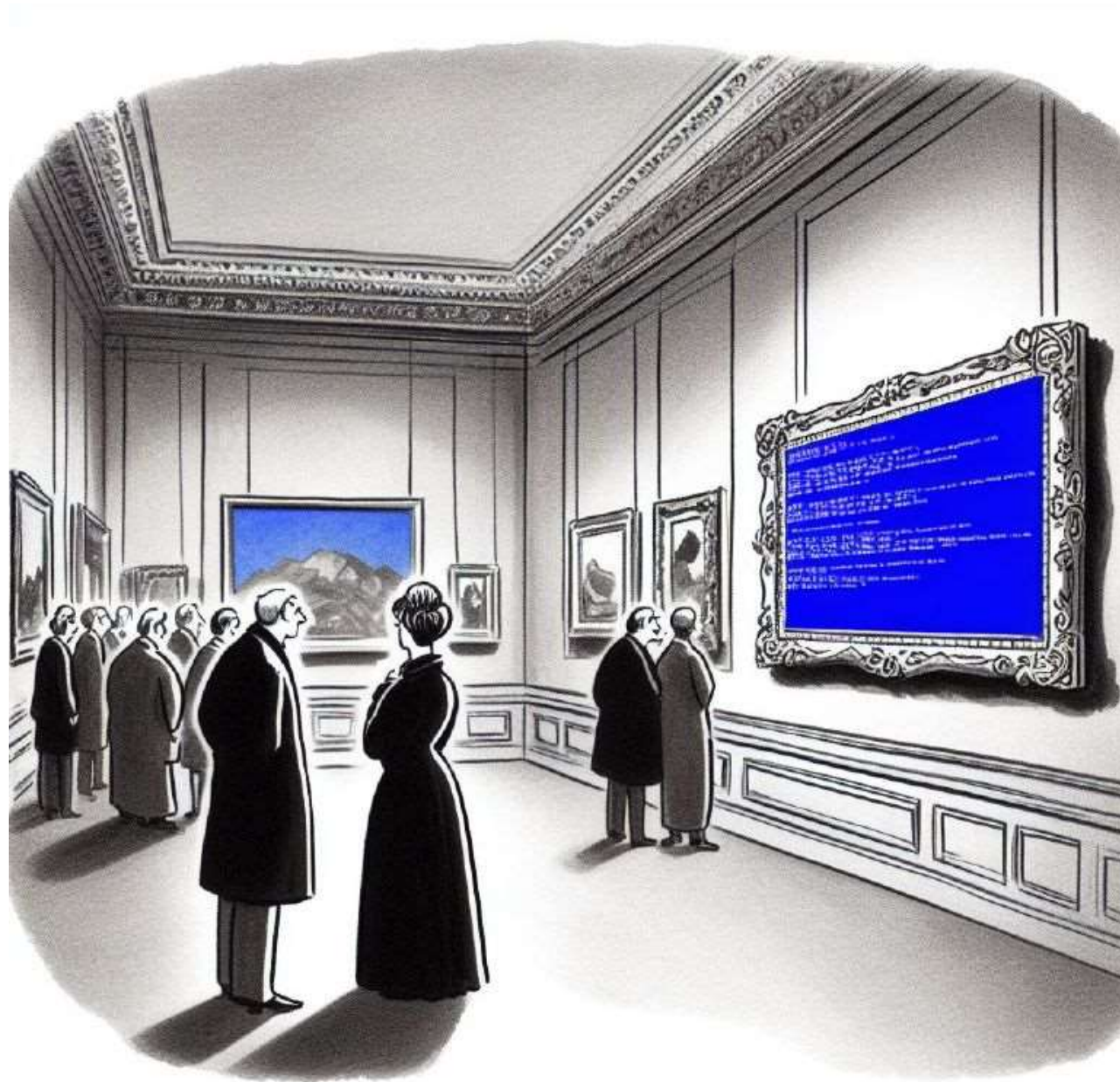
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C3PO



"His early existential period is so moving!"



*“Please rate your satisfaction on a
scale of 1 to 0101”*

Will C3PO Replace the CPO?

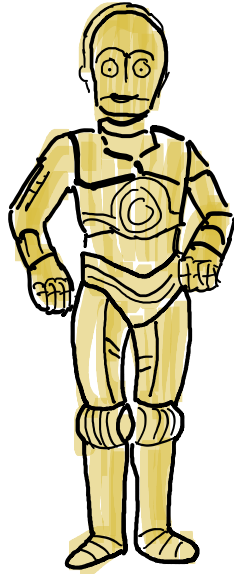
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 poetry



C3PO



Welcome to ChatGPT

Log in with your OpenAI account to continue

Log in

Sign up

+ New chat

Limerick

Acrostic

Objection Handling

Negotiation Training

What is Supply Chain

Clear conversations

Upgrade to Plus

Dark mode

Updates & FAQ

Log out



Create an Acrostic poem using standard literary forms referring to Croatia,



Country with coasts along Adriatic

Rich history and medieval walls

Often led by Luka Modric on the pitch

Abundant nature, beaches, and parks

Tourists roam overland and islands

Inspiring places for art and culture

Adventures from mountains to sea await

+ New chat

Limerick

Corporate Jargon

Objection Handling

Negotiation Training

What is Supply Chain

Clear conversations

Upgrade to Plus

Dark mode

Updates & FAQ

Log out



Generate corporate-speak using lots of cliches referring to Zagreb, Chat GPT and a procurement conference



Ladies and gentlemen, let's touch base and circle back to the groundbreaking Zagreb conference, where we synergized and leveraged our collective skill sets. Our proactive and data-driven approach enabled us to push the envelope, think outside the box, and reshape paradigms within the Procurement and Supply Chain sectors.

As we engaged in deep dives, unpacking the Chat GPT implementation, it became paramount to establish a holistic, best practice methodology. Achieving top-tier results and fostering win-win partnerships were at the forefront of the dialogue.

By drilling down on key performance indicators and strategically pivoting when necessary, we successfully navigated the fluid landscape within the industry. Our future-proof strategies and scalable solutions facilitated seamless integration and end-to-end optimization.

+ New chat

Limerick

Haiku

Croatian Style

Payment Terms

What is Supply Chain

Clear conversations

Upgrade to Plus

Dark mode

Updates & FAQ

Log out



Create a Poem about Croatia making reference to Chat GPT and a procurement conference in the style of the Bugarštica



Nažalost, moje poznavanje hrvatskog jezika i poezije nije na razini da bih mogao sastaviti originalnu bugaršticu na hrvatskom jeziku prema zadanim pravilima versifikacije.

Kao izvorni govornik engleskog, mogu pokušati sastaviti pjesmu na engleskom koja oponaša stil i formu bugarštice. No bez tečnog poznavanja hrvatskog, teško mi je uhvatiti pravi duh i jezične finese koje bi takva pjesma trebala imati na izvornom jeziku.

Will C3PO Replace the CPO ?

Generative AI

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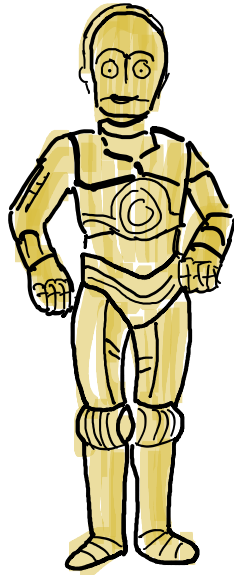
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 poetry

 Blogs
Whitepapers

 email



C3PO

+ New chat

Resin Market

Extend Payment Terms

Will C3PO replace th...

Negotiation Training

What is Supply Chain

Clear conversations

Upgrade to Plus

Dark mode

Updates & FAQ

Log out



Send an Email to a Supplier explaining why payment terms are being extended to 90 days. Tell them why they should still want to do business with you.



I hope this email finds you well. I am writing to inform you about an important change in our payment terms that will be implemented, as a result of which, our payment duration will be extended to 90 days. This change is necessary for us due to recent shifts in our cash flow management strategy and to ensure the long-term stability of our business operations.

While we understand that this extension may initially be a cause for concern, we want to assure you that our relationship with you as a valued supplier remains a priority for us. We have taken this decision after careful consideration, and we believe that the benefits of this change will ultimately strengthen our partnership.

Extension of Payment Terms to 90 Days

Here are some key reasons why we believe that continuing to do business with us will remain mutually beneficial despite the extended payment terms:

1. **Stability and Growth:** Our company has been experiencing consistent growth, and we foresee this trend continuing in the future. This growth will lead to higher order volumes, which will result in increased business opportunities for your organization.
2. **Timely Payments:** We remain committed to making timely payments within the new 90-day payment terms. Our strong financial position and cash flow management ensure that there will be no delays in clearing your invoices.
3. **Long-term Partnership:** We view our relationship with your company as a strategic partnership that goes beyond a simple buyer-seller arrangement. As our business continues to expand, we will require more goods and services from our trusted suppliers, which will translate into more opportunities for your organization.
4. **Open Communication:** We will maintain open and transparent communication with you throughout this transition period. If you have any concerns or require any additional information, please do not hesitate to reach out to us. We are always available to discuss any issues and find amicable solutions.
5. **Support for Your Business:** We are committed to supporting your business in various ways, such as providing referrals, offering recommendations, and sharing industry insights that can help your organization grow and thrive.

We understand that this change may require some adjustments on your end, and we appreciate your understanding and cooperation. We are confident that our long-standing relationship and the mutual benefits that we have enjoyed will continue to grow even with the revised payment terms.

Please feel free to contact me directly if you have any questions or concerns. We value your partnership and look forward to continuing our successful collaboration.

Will C3PO Replace the CPO?

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Business Risk

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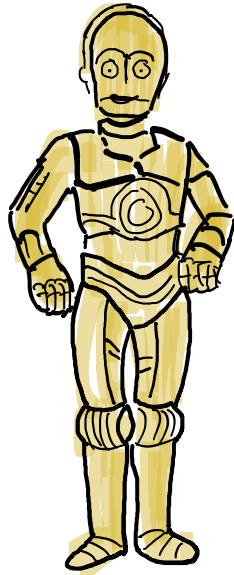
 poetry

 Blogs
Whitepapers

 email

 employee reviews

 category strategy



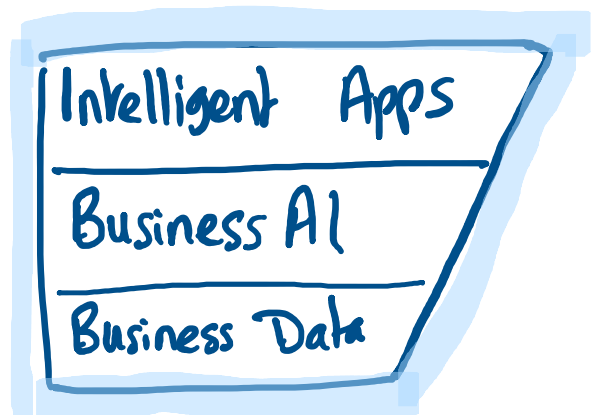
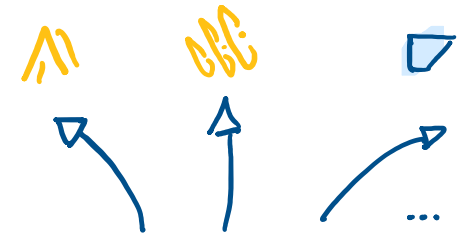
C3PO

SAP Business AI



CPO

needs:
actionable
reliable
Confidential



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Generative AI

Business Risk

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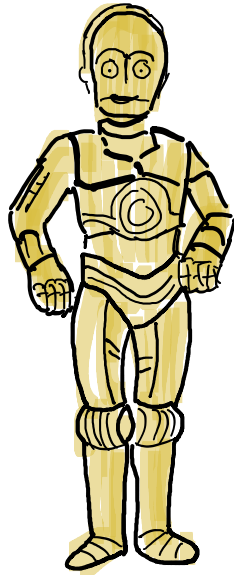
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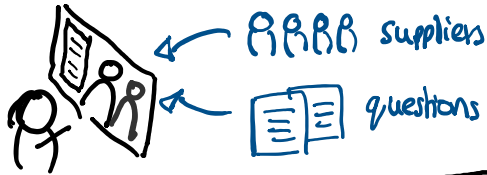
 category strategy



C3PO

LLM + BTP + Joule

"Would you like help with writing your RFP?"



Ms Teams  + Arriba 

where's my PO

waiting for approval

By whom

Carlos

Satori by Sapience52P

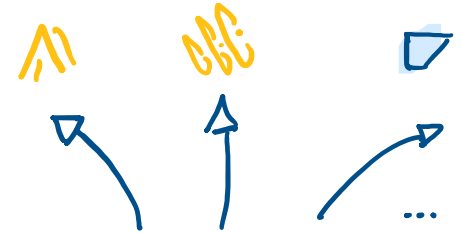
Responsible

SAP Business AI



CPO

needs:
actionable
reliable
Confidential



Intelligent Apps

Business AI

Business Data

Built-in

Relevant

Thank You

James E. Marland

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